

Are you thinking of switching your Sage Business Partner?

At Onesys, we are always looking for new customers to join the 150+ Sage 200 customers that we care for, but some businesses we speak to are unsure of what is involved when you switch Sage 200 Business Partner. Let us try to demystify this for you...





Did you know that you are allowed to switch Business Partners and that it's free?

Some businesses we talk to think they are locked into their existing relationship - this is not the case. You are free to move your Support contract at any time; however, it probably makes more sense to do this towards the end of your contract. As far as Sage are concerned, your relationship with them stays **exactly the same** and your Annual Licence will be managed by Onesys instead.

Did you know that it is easy to do?

Just give us a call or send us an email and we will do the rest for you. We will manage the whole switching process and we **guarantee** there will be no disruption to your business.

Many of our customers have joined from other Business Partners, so we know what we're doing.

Your existing Business Partner will not be made aware either by Sage or Onesys that switching discussions are taking place, so if you end up wanting to stay put – that's fine.



It's all very well Onesys saying all this, but what if the support is terrible?

Well, we have 22 people working in technical services. These guys and girls are all fully Sage accredited and are dedicated to sorting out customer issues, developing new solutions and ensuring you get the best out of your Sage 200 investment.

We're also one of the few Business Partners that fully understand Sage Manufacturing solutions, Sage 200 Project Accounting and Sage CRM. Our manufacturing expertise hasn't just come from implementing software solutions, we employ people who actually come from a manufacturing background.

We also have a team of in-house Developers

If you have a requirement that is a bit different and cannot be addressed either by the standard product or an off-the-shelf 3rd party solution, our experienced team of Developers can plug that gap. These guys are directly employed by us unlike many Business Partners who subcontract their Development service out.



What else can you help us with?

We're fully aware that Sage 200 can't do everything out of the box, so we have productive, working partnerships with all the main vendors that provide Sage 200 extensions. These additional features could make a big difference to the efficiency of your business. The key functional areas are as follows:





Finally... a message from our Managing Director



At Onesys, we pride ourselves on offering our customers responsive, competent and excellent service. Our customers are the most important part of our business, and we work tirelessly to ensure your complete satisfaction. Furthermore, we have strength and experience across our group which is second to none.

As a Onesys customer, you will be able to utilise that experience to your advantage, so please feel free to ask if you need advice or guidance on your systems; whether that is to tackle a current business issue or to help with your future IT strategy.

We've been going for over 30 years and we still retain many of our original clients.

We would love to have you as a customer and welcome you to our growing family.

Best Regards

Richard Knowles
Managing Director

Want to find out more?

We'd love to talk to you to see if we can help, so please get in touch.

Phone: **01423 330335** (*Option 1*)

Web: <https://www.onesys.co.uk/services/support/sage-200-support/sage-200-switcher-service/>